



Darya-Varia Laboratories witnessed incredible user productivity and work efficiency by utilizing one of the most powerful capabilities of Scalefusion.



Industry:
Pharmaceuticals

Platforms:


Deployment Scenario:
Kiosk

About the Company

Headquartered in Jakarta, Indonesia since 1976, PT Darya-Varia Laboratories is a Domestic Investment (DI) Company, which became a public company in 1994. The company shares powerful association and relationship with its two partners - United Laboratories, Inc. (Unilab), the largest pharmaceutical company in the Philippines, and PT Medifarma Laboratories in Indonesia. Together, they drive and support Darya-Varia’s business growth and development in Indonesia and Southeast Asia. The company’s products are hugely accepted across Asian countries like Vietnam, Philippines, Singapore, Malaysia, Myanmar and Cambodia, where they have created a huge marketplace.

Business Goal

Known as the biggest soft capsule producers in Asia for 40 years, Darya-Varia has three major business lines, namely consumer health, prescription drugs and export and toll manufacturing. The company produces a wide range of high-quality prescription including antibiotics, antiseptics, stomach, liver, cardiac, vascular, women’s health and skin health drugs. Darya-Varia products are distributed in all the leading clinics, drugstores, pharmacies and hospitals across Indonesia. The company has gained a decade’s trust from local and foreign business partners for manufacturing high quality products for its domestic and international markets, in the export and toll-manufacturing business. The company’s vision is to become the best provider of quality health and wellness products and services in Indonesia.

Challenges

Darya-Varia Lab has multiple departments run by team leaders, who undertake several operational tasks to facilitate the process of product distribution and supply chain management. The company identified the business benefits of enterprise mobility, which it drove by providing tablets to the team leaders. The focus was to enhance productivity, work efficiency and effective decision making. However, the challenge surfaced when Darya-Varia lost track of how those company-owned tablets are being used. It was realized that employees are using tablets for reasons beyond work purposes, jeopardizing corporate data security and other threats induced by unsafe network and cyber-attacks. On top of that, unnecessary tablet usage also led to higher unproductive time and data costs.

Solution

Darya-Varia came to know about Scalefusion and approached the same to deploy its kiosk lockdown solution on all the tablets used by the employees. Scalefusion kiosk lockdown enabled the company to drive an effective work environment where company-owned tablets are used for work-specific purposes only. The kiosk enabled tablets prevented unnecessary usage of data and downloading of unsecured and unwanted apps, and this tremendously impacted the overall work performance of the tablet users across the company. This helped the team leaders who used the tablets to access work-related apps for improved work management and task efficiency.

Key Results

Working with Scalefusion has brought out the following proven results for Darya-Varia Laboratories:

- Drove overall data cost reduction across the company
- Improved executives’ productivity and work efficiency
- Enhanced operational effectiveness and better focus at work
- Increased data and device security and user accountability
- Enabled employees to leverage business apps for task management



Testimonials:

“Scalefusion proved to be the most viable and effective kiosk lockdown app that enabled our company tablets for work purposes only, without any scope of access to unwanted apps and resources. This increased user productivity, work efficiency and helped reduce data cost.”

Muhammad Deny Lingga – Local Area Manager



About Scalefusion

Scalefusion MDM allows organizations to secure & manage endpoints including smartphones, tablets, laptops, rugged devices, mPOS, and digital signages, along with apps and content. It supports the management of Android, iOS, macOS and Windows 10 devices and ensures streamlined device management operations with InterOps.



Enterprise Sales & Partnerships

sales@scalefusion.com
partners@scalefusion.com

Call Us

(US) +1-650-273-5999
(INDIA) +91-8499-835020