



Pick n Pay found Scalefusion MDM as the most suitable enterprise solution for meeting its business requirements and improving the user experience.



Industry:
Retail

Platforms:


Deployment Scenario:
Mobile Device Management/Kiosk

About the Company

Pick n Pay is the quintessential family store and one of the renowned retail entities based out of African continent. The store was initiated in 1967 and has expanded in several locations including South Africa, Namibia, Botswana, Zambia, Mozambique, Mauritius, Swaziland and Lesotho. Owning 49% of Zimbabwean supermarket business share, Pick n Pay is focusing to gain strongholds in South African retail businesses under the brands named Pick n Pay and Boxer. Pick n Pay strives to offer a convenient shopping experience to its customers by being accessible to them in varied store formats including both franchised and owned.

Business Goal

Pick n Pay caters to the customers' needs for groceries, clothing and general merchandise apart from providing additional value-added services as per customers' evolving demands and expectations. The brand is a major African retailer that ensures the supply of affordable and high-quality food for all customers. It also provides essential employment and economic opportunities across its value chain, thereby aiming to address the core socio-economic challenges across the continent. The company stick to its basic corporate principles through all thick and thins, and this forms the cornerstone of their business. These are consumer sovereignty, building sustainable communities and maximizing business efficiency. The company is driven by strong values of growth, innovation, service excellence and generosity.

Challenges

Pick n Pay has several retail stores located across Africa. The company used Android scanners that help its staff and on-field employees to perform day-to-day operations tasks like assessing the stock inventory, performing works like stocktake, counting stock and scanning gap, label printing and taking care of other critical operations processes. The company was already using a solution to help its executives with all those tasks, but it sought for a similar enterprise solution that could help it achieve all the business goals in a more cost-effective way and user-efficient way. The company faced challenges pertaining to remote management of WiFi password settings and credentials, remote installation and updating of apps on managed devices and extracting device reports to check on multiple aspects.

Solution

Scalefusion has proved to be the most apt MDM solution that Pick n Pay wanted to leverage. The company found Scalefusion MDM as a highly cost-effective solution that could also address its major device management challenges. Scalefusion provide process efficiency, employee productivity and IT convenience. It helped the company change, set and manage WiFi passwords remotely and enforce WiFi credentials. It extended the much-needed support through IT admin/user training and have also helped the company with seamless installation and updating of apps on managed devices and pulling of multiple reports from a single and centralized console.

Key Results

Working with Scalefusion has brought out the following proven results for Pick n Pay:

- Offered cost-effective device management solution
- Seamless management and updating of enterprise apps
- Increased efficiency of business processes and operations
- Offered IT/user training for improved utility of the solution
- Helped manage, set and change WiFi settings and credentials remotely
- Improved monitoring and decision-making with device and security reports



Testimonials:

"We found Scalefusion doing everything that our previous solution did & that too in a most cost-effective way. The solution proved to be the most fitting answer to the problems we sought to erase & Scalefusion has surely helped us mitigate some of our most critical device management issues and challenges."

Adrian Kainda – Software Developer



About Scalefusion



Scalefusion MDM allows organizations to secure & manage endpoints including smartphones, tablets, laptops, rugged devices, mPOS, and digital signages, along with apps and content. It supports the management of Android, iOS, macOS and Windows 10 devices and ensures streamlined device management operations with InterOps.

Copyright© 2019 ProMobi Technologies. All rights reserved. Scalefusion, the Scalefusion logo, and other marks appearing herein are property of ProMobi Technologies Pvt. Ltd. All other marks are the property of their respective owner/s.

Enterprise Sales & Partnerships

sales@scalefusion.com
partners@scalefusion.com

Call Us

(US) +1-650-273-5999
(INDIA) +91-8499-835020